

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, June 12, 2024, 11:00am

Via onsite Employee Lounge and teleconference ~ Savannah Convention Center

Members present: Bert Brantley, Ruth Quattlebaum Edwards, Pat Farrell, Joe Marinelli, Martin Miller, Anne Scheer, Mark Smith, Ansley Williams(via zoom) **Members absent:** Ben Polote Jr., Pritpal Singh and Trip Tollison **Also present:** Paul Threlkeld, Frank Poe, GWCCA (via Zoom), Kevin Duvall (GWCCA), Lee Hughes (Hughes Public Affairs), Yong Choe (YC Consulting), Stephen Hall (via Zoom), Adam Van Brimmer (Atlanta Journal Constitution), Evan Lasseter (Savannah Morning News), Gifton Passley (GSFIC-via Zoom), Gerald Pilgrim (GSFIC-via Zoom), Paul Hansen (Hansen Architects) Michael Kaigler (Chatham County), Stephen Hall (via Zoom), Michael Owens (Tourism Leadership Council) and SCC staff: Kelvin Moore, Ronnie Hickman, Angela Daniels, Jamie Parks, Holly Jenkins, Gail Terrell, Al Rojas and Jackie Mitchell

Chairman Smith convened the meeting at 11:00am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Vice-Chair Marinelli; seconded by Mr. Miller and approved by unanimous voice vote.

External Affairs Report. Mr. Hughes stated that Port Wentworth has expanded their hotel/motel tax. Mr. Choe stated that the process on how to access the 2.5 million dollars in appropriation funds approved by Congress as part of the appropriation bill has been received. Mr. Choe also commented that US Congressmen Warnock and Carter have submitted a 4-million-dollar request to replace the original SCC elevators. Mr. Choe also stated that Senators Ossoff and Warnock have submitted a funding request of 1.651 million for infrastructure needed for the water ferry.

Counsel Report. Mr. Threlkeld stated no report at this time.

Financial Report. Ms. Jenkins reported a favorable month for May and a favorable year-end for the facility. Ms. Jenkins then continued to report a favorable variance to the Authority budget for the month of May and a favorable year-end to the Authority's budget.

Sales and Marketing Report. Ms. Daniels reviewed the Sales report which included a list of contracts obtained for the month of May 2024 and then continued with the Pace report, May sales production, upcoming calendars and event highlights.

Operations Report. Mr. Hickman provided the Operations Report which included team highlights and capital project updates. Mr. Hickman provided details for a capital request to replace the chill water coil in AHU 17 in the amount of \$23,465. Motion by Mr. Farrell; seconded by Ms. Scheer and approved by unanimous voice vote.

Food & Beverage Report. Mr. Parks reviewed the May F&B financials, provided event highlights and pictures.

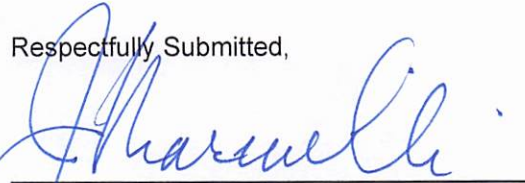
General Manager's Report. Mr. Moore introduced the newly hired Assistant General Manager, Al Rojas and Assistant Director of Event Services, Jackie Mitchell. Mr. Moore then commented on a successful site visit and walk through with the Convention Center Hotel pre-development team. Mr. Moore also commented on the recently held meeting on Corporate Partnerships Valuation Assessment with a report to the board expected in July. Mr. Moore also discussed the development of a parking operations analysis leveraging GWCC's relationship with their existing parking contractor, SP+. Mr. Moore indicated that this analysis may likely result in a presentation to the board in August for future parking operation

plans. Mr. Moore stated that weekly construction progress updates with GSFIC leadership have recently begun to be held.

Chairman's Report. Chairman Smith commented that the July board meeting will be led by Vice-Chairman Marinelli since he would be traveling. Chairman Smith requested a motion to enter Executive Session to discuss potential litigation. Motion by Mr. Miller; seconded by Ms. Quattlebaum Edwards and approved by unanimous voice vote. Executive Session convened at 11:36am and ended at 12:10pm. Regular board meeting session reconvened at 12:10pm.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting at 12:10pm.

Respectfully Submitted,


Bert Brantley, Secretary/Treasurer
*on behalf of
Bert Brantley*